





1:1 Video Chats Right Now With Wellness Gurus Talk With Someone Who Can Help You Achieve Health, Balance, Vitality, and Inner Peacel

# Get Fit

Connect 1:1 live with trainers anytime, anywhere.

Find the perfect teacher with LanguageLIVE

by SKILLR

### Language Lessons at Your Fingertips

Real Professionals, Real Help, in Real Time. Whenever, Wherever.





## About Us

- Skillr<sup>®</sup> Apps let consumers
  VidChat<sup>™</sup> with all kinds of pros instantly.
- •Affordability you pay by the minute.
- Instant VidChat<sup>™</sup> and pay in the apps.
- •Manhattan based, founded in 2020. Venture backed.

### Talk With Someone Who Can Help You Learn

English, Spanish, French, Mandarin, and Morel





# **Our In-House Apps**

- Our iOS Apps:
  - WellnessLIVE, has live fitness pros and doctors;
  - LanguageLIVE for language instructors;
  - AstrologyLIVE for entertainment; and,
  - StudyLIVE for educational tutoring.
- Thousands of independent pros, each setting their own rate per minute.
- Some pros work for just tips! Most charge \$1 per minute.

# Our Proposal For Your School

- We will build your school a Skillr App **for free.**
- Your teachers get set up on the app and start making extra money in their spare time, helping your students, online.

### CHOOSE THE PERFECT TEACHER FOR YOU



LanguageLIVE by SKILLR

### Creating a Safe Environment For Your School

- Private Community
  - Only allow access to school's community by authenticating email domains upon sign up.
- Flagged Sessions and Helpdesk
  - Recorded sessions make it easy to resolve any reported issues.
  - API to automatically notify support staff when sessions are flagged.





don't worry, we don't remember calculus either connect 1:1 live with a math tutor



# Apps for Schools

- •Your Kid's School's New App:
  - •Teachers sign up in the App.
  - •Your students book their teachers in the App.
  - •Teachers make extra money.
  - •School earns a commission on every session.
  - •School keeps the data.

### **Our Business Model**

- In-House Apps
  - We keep 25% of each transaction.
  - Teachers earn 75% of each transaction (less Stripe transaction costs of ~3%).
- A School's App
  - We split our 25% with school.
  - School decides to collect profits in cash or as credit for underprivileged students to have access to tutoring.
  - We incur hosting and ongoing product support.

### **Payout Scenario**



\$0.30 + 2.9% of transaction



### Skillr Apps - Features

<sup>48</sup> First session is totally free! No subscriptions required or hidden fees.

Filtering, searching, ratings, reviews, social media, bio, tags, photos and videos.

Free instant messaging with pros.

 $\overset{*}{\sim}$  VidChat<sup>TM</sup> in the apps, pay by Stripe in the apps.

Students can review session recordings, and teachers can edit and share.

Al utilized and more Al being developed.

### **Referral Program**

- •We pay \$1 per free session credit you help us giveaway.
- •Plus, each week we pay you 5% of whatever those consumers spend, for the next 5 years.
- •We invite celebrities, pros and consumers alike to participate.

# Picture Your App Here



AstrologyLIVE by SKILLR 12+ LIVE Horoscope & Tarot Reading

Skillr, Inc. Designed for iPhone

\*\*\*\* 4.1 • 77 Ratings

Free



#### LanguageLIVE by SKILLR 4+

Live Language Instructors Now Skillr, Inc. Designed for iPhone \*\*\*\* 4.2 • 5 Ratings

Free



#### WellnessLIVE by SKILLR 17+

Skillr, Inc. Designed for iPhone



### **Get Fit**

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SKILLR



### Executives

#### Cassel Shapiro, CEO & Chairman

Ex Partner @ SternAegis Ventures and Aegis Special Situations Fund, co-founder of several venture-backed companies

#### Jonathan Mark, Marketing

Co-founded Eats.com / Delivery.com, marketing leadership roles at Time Inc., Blue Fountain, and 5W Public Relations

#### Webster Ross, Technology

Co-founded Zipdrug and Mixlab, developer leadership roles at Handy and WebMD

#### Apurva Garware, Product

Product leadership roles at Amazon, Microsoft, Chegg, and Upwork

#### Peter Borish, Board Member

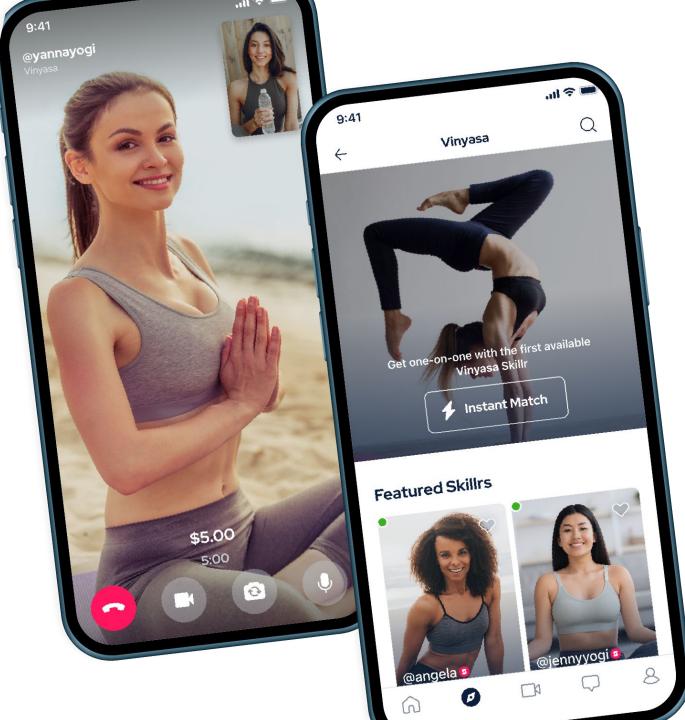
Founding Partner of Tuder Investments, Robin Hood Foundation, Math for America; co-founded Charitybuzz

#### Victor Anthony, Board Member

Director, TMT, Epoch Investment Partners (\$25 Billion Investment Fund)

# Summary

- Let us build your school an app, for free.
- No upfront or ongoing costs. We split the profit.
- Next steps let's schedule a call to demo the products and learn about your needs.





Thank You Cass@Skillr.com